



MICHAEL DIPAULA-COYLE

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Michael DiPaula-Coyle serves as the Head of Government & Regulatory Affairs for IBM ASEAN. Based in Singapore, he leads a regional team that supports IBM business units on trade, investment and market access policies. He engages governments throughout ASEAN on legislation and regulations related to technology policy.

He previously worked as an executive in IBM's Washington, DC office, focusing on global trade and market access policy. In that position, he supported IBM's global business units in Latin America, South Asia, Africa and Europe and represented IBM on trade policy before the Executive Branch and Congress. He also represented IBM in a number of bilateral and multilateral trade negotiations, including the Trans Pacific Partnership (TPP), the WTO Trade in Services Agreement (TiSA), and the Transatlantic Trade and Investment Partnership (TTIP).

Prior to joining IBM, Michael worked at the U.S. Chamber of Commerce, the world's largest business association. In that role, he represented global Information and Communications Technology companies before government agencies and regulators in South Asia.

From 2004-2008, Michael served as a political appointee in the George W. Bush Administration, including as Chief of Staff at the International Trade Administration and as a Special Assistant and Policy Advisor at the Bureau of Industry and Security, where he helped develop, coordinate and implement national security policies regarding high-technology trade and dual-use export controls.

Michael received his undergraduate degree from the University of St. Andrews, Scotland, and his Master's Degree from King's College, London.

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