

RAZEEN SALLY

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Nationality: British and Sri Lankan

Place of Birth: Colombo/Sri Lanka

Date of birth: 27/1/1965

Languages: English (mother tongue), French and German (both fluent), Sinhalese (basic)

Lower education (1969-84): Schools in Sri Lanka and the U.K.

SUMMARY

Razeen Sally is Associate Professor at the Lee Kuan Yew School of Public Policy, National University of Singapore. He is also Chairman of the Institute of Policy Studies, Sri Lanka's leading economic-policy think-tank, and Senior Adviser to Hon. Mangala Samaraweera MP, Sri Lanka's minister of finance. He was Senior Lecturer in International Political Economy at the London School of Economics, where he also received his PhD. He did post-doctoral work at INSEAD prior to teaching at the LSE. He has held adjunct teaching, research and advisory positions at universities and think tanks in the USA, Europe, Africa and Asia. He was Chair of the World Economic Forum's Global Agenda Council on Competitiveness; Director, European Centre for International Political Economy in Brussels; Chair in Political Economy and Governance, IDEAS Malaysia; and Adjunct Scholar of the Cato Institute in Washington DC. He has been Visiting Professor at the Institut D'Etudes Politiques in Paris; Senior Visiting Research Fellow at the Institute of Southeast Asian Studies in Singapore; Visiting Fellow at the University of Hong Kong and the Australian National University; a Director of the Commonwealth Business Council in London; and Senior Research Associate of the South African Institute of International Affairs in Johannesburg. He is on the advisory boards of the Institute of Economic Affairs in London, the Centre for Independent Studies in Sydney, and the Cato Centre for Trade Policy Studies in Washington DC. He was awarded the Hayek Medal by the Hayek Society in Germany in 2011, and he is a member of the Mont Pelerin Society.

Razeen Sally's research and teaching focuses on global trade policy and Asia in the world economy. He has written extensively on the WTO, FTAs, and on different aspects of trade policy in Asia. He has also written on the history of economic ideas, especially the theory of commercial policy. Recently, he coordinated a major report on the competitiveness of cities for the World Economic Forum. Since 2015 he has been a senior adviser on economic policy to the government of his native Sri Lanka. He has consulted widely for governments, international organisations and businesses in Europe and Asia, and has worked for extended periods in the UK, France, Germany, Belgium, India, Sri Lanka, Singapore and Hong Kong. He writes frequently in international newspapers, and comments on international economic issues on radio and TV.

PART A: ACADEMIC CAREER

1. Current position

Associate Professor, Lee Kuan Yew School of Public Policy, National University of Singapore (since 2012)

2. Research and teaching areas

RESEARCH

- Trade-and-investment policies and trade policy-making in developing countries, especially east, southeast and south Asia. Focus on China, India and ASEAN. Also trade policy in the European Union
- Trade negotiations: the WTO, FTAs and developing/transitional countries, especially in Asia. The EU in global trade negotiations
- Intellectual history in political economy, especially the classical liberal tradition and the theory of commercial policy
- Cities in the world economy

TEACHING AREAS

- Political Economy of International Trade and Global Value Chains; Asia in the World Economy; International Political Economy; History of Ideas in Political Economy
- Lee Kuan Yew School teaching: [Asia in the World Economy](#); [Political Economy of International Trade](#); [International Political Economy](#); [Trade Policy and Global Value Chains](#)
- LSE teaching: Programme Coordinator, MSc International Political Economy, 2001-2, 2003-5, 2010-2011. MSc options: International Political Economy, Political Economy of International Trade (course coordinator), History of Ideas in International Political Economy, International Business in the International System (course coordinator until 2002)

3. Academic degrees and education

1992: Ph.D (LSE), with research affiliations at the Johann Wolfgang Goethe Universität, Frankfurt a.M., Germany (1988-89), and the European University Institute, Florence, Italy (1988, 1989)

1992-93: Scholarship to study at the Free University, Berlin, Germany

1988: MSc Politics of the World Economy (LSE), grade of Distinction

1987: BSc (Econ.) (LSE), Upper Second

4. Academic and related appointments

FULL-TIME APPOINTMENTS

2000-2011: Senior Lecturer (Associate Professor), LSE

1993-2000: Lecturer (Assistant Professor), LSE (tenured in 1998)

1992-93: Research Fellow, INSEAD (European Institute of Business Administration), Fontainebleau, France

OTHER APPOINTMENTS AND AFFILIATIONS

2015-: Chairman, Board of Governors, Institute of Policy Studies, Sri Lanka

2017-: Senior Adviser to Hon. Mangala Samaraweera MP, Minister of Finance, Sri Lanka

2016-: Coordinator, Roundtable on Asia in the World Economy (jointly organised annually by the Lee Kuan Yew School of Public Policy and the Peterson Institute of International Economics)

2016-: Member, Legatum Special Commission on International Trade (established by the Legatum Institute to advise the UK government on Brexit)

2006-11: Director, European Centre for International Political Economy, Brussels

2015: Chair, Political Economy and Governance, IDEAS Malaysia, Kuala Lumpur

2013-14: Chair, Global Agenda Council on Competitiveness, World Economic Forum

2012-13/2014-16: Vice-Chair, Global Agenda Council on Competitiveness, World Economic Forum (member of the council from 2011)

2009-: Adjunct Scholar, Cato Institute, USA

2009-: Member, Academic Advisory Council, Centre for Independent Studies, Australia

2008: Director of the Indian trade policy programme, Observer Research Foundation, New Delhi, India

2008: Visiting Fellow, Economics Division, Research School of Pacific and Asian Studies, Australian National University, Canberra, Australia

2007: Senior Research Associate, South African Institute of International Affairs, Johannesburg, South Africa

2007: Visiting Fellow, East Asian Institute of International Economic Law, University of

Hong Kong

2005-6: Visiting Professor, Fundacion Caja Madrid, Spain

2005: Guest Lecturer, MBA programme, Thammasat University, Bangkok, Thailand

2005: Member, Chatham House/Federal Trust Working Group on the WTO, chaired by Peter Sutherland

2004-: Member, The Evian Group Brains Trust, Switzerland

2003-: Co-publisher, *Ordo: Jahrbuch für die Ordnung von Wirtschaft und Gesellschaft* (Germany)

2003: Visiting Lecturer, NATO Defence College, Rome, Italy

2003-: Member of the Academic Advisory Council, Institute of Economic Affairs, London, UK

2003: Member, Federal Trust Working Group on the WTO's Singapore issues

2002-3: Research Director, Global Dimensions Programme, LSE

2002-3: Director, Trade Policy, Commonwealth Business Council, London, UK

2002-: Member, Academic Council, Centre for Policy Studies, UK

2002-6: Senior Visiting Research Fellow, Institute of Southeast Asian Studies, Singapore

2001-7: Visiting Professor, International Trade Policy, Institut D'Études Politiques MBA Programme, Paris, France

2001-3: Head, International Trade Policy Unit in the International Relations Department, LSE

1999-: Member of the Board of Advisers, Centre for Trade Policy Studies, Cato Institute, Washington DC, USA

5. Grants

2011/12: Asian Development Bank, for a paper on ASEAN FTAs with third countries

2010: Centre for European Studies, Brussels, for a paper on EU trade policy

2010: Department for International Development, UK, for a paper and presentation on scenarios for the global economy and implications for UK trade policy

2007/8: South African Institute of International Affairs, for papers on comparative trade

reforms in emerging markets

2007: East Asian Institute of International Economic Law, University of Hong Kong, for a paper on EU-Asia FTAs

2005/6: The Earhardt Foundation, USA, for a book on trade policy in the 21st century

2002-6: Institute of Southeast Asian Studies, Singapore, for work on trade policies in Southeast Asia

2004/5: Thai National Research Council, for a report on Thai trade policy

2004: South African Institute of International Affairs, for a paper on Chinese trade policy

2004: Pfizer Inc., to coordinate an LSE project on biotechnology and trade-related intellectual property protection, with case studies of Israel and Singapore

1995-98: Economic and Social Research Council, UK, for a study on German *Ordnungspolitik* and its relevance to the EU

1997-98: Alexander von Humboldt Fellowship at the Institute of Economic Policy, Cologne, Germany, for work on the German neoliberal tradition in economics

1994: Anglo-German Foundation, German Academic Exchange Service, for work on the German neoliberal tradition in economics

6. Prizes

2011: The Hayek Prize, Hayek Society, Germany

2009: Anthony Fisher Prize, Institute of Economic Affairs, UK (for the best IEA publication, 2008)

7. Administrative duties at the LSE

- Warden, Rosebery Avenue Hall of Residence (1998-2007)
- MSc Selector, Erasmus and General Course Tutor for the International Relations Department
- Academic Board Agenda Committee (1998-2002)
- Academic Council Restructuring Committee, 2000
- Chairman, Finance Working Group, International Relations Department
- Chairman, Residences Users Group, 2002-3

PART B: CONSULTANCY, ADVISORY, THINK-TANK AND MEDIA ACTIVITIES

1. Economic consultancy, policy advisory and think-tank activity

THINK TANKS, GOVERNMENT AGENCIES AND INTERNATIONAL ORGANISATIONS

- 2015-: Chairman, Board of Governors, Institute of Policy Studies, Sri Lanka (www.ips.org.lk). IPS is Sri Lanka's main economic-policy think tank and attached to the government.
- 2017-: Senior Adviser to Hon. Mangala Samaraweera MP, Minister of Finance, Sri Lanka. I advise the minister and his officials on various aspects of economic policy, including budget preparations and post-budget implementation. I have a particular interest in trade reforms.
- 2011-16: Global Agenda Council on Competitiveness, World Economic Forum. Led reports on cities, international trade and global value chains. Also chaired panels at World Economic Forum events in Davos, Tianjin, Dalian and Jakarta
- 2016-: Legatum Special Commission on International Trade. An expert group established by the Legatum Institute to advise the UK government on Brexit. <http://www.li.com/programmes/special-trade-commission>
- Director, European Centre for International Political Economy (ECIPE, www.ecipe.org). A global-economy think tank in Brussels, founded in 2006. Led and coordinated projects focusing on international trade policy and EU trade relations with third countries
- Global economic policy lectures and briefings for universities, think tanks, policy-makers and non-governmental representatives in USA, South Asia (India, Bhutan and Sri Lanka), Southeast Asia (six countries), Northeast Asia (China, Japan, Hong Kong and Taiwan), Australia, Africa (four countries), Middle East (Turkey, Israel and UAE) and Europe (30 countries).
- Asian Development Bank (2011/12): Commissioned paper on ASEAN FTAs
- Ministry of Economic Affairs, Taiwan (2010): Commissioned report on an EU-Taiwan FTA (with Iana Dreyer). Presented at events in Taipei, Brussels and London
- Investment Division, OECD, Paris (2010): Commissioned paper on the climate for foreign direct investment in Malaysia and Vietnam.
- Centre of European Studies, Brussels, at the request of the President of the European Commission, José Manuel Barroso (2010): Commissioned paper on the future of world trade (with Hanns Glatz and Ana de Palacio). Presented in Brussels

- Department for International Development, UK (2010): Commissioned paper on scenarios for world trade and development, 2010-2020, and policy options for the UK (with Fredrik Erixon). Presented at a DFID/BIS/FCO workshop in London
- South African Institute of International Affairs (2010): Commissioned paper on post-crisis trade policy in emerging markets. Presented in Cape Town.
- National Intelligence Council, USA (2008): Commissioned paper on global trade-policy trends. Contract with Booz Allen Hamilton. Presented at a seminar in Washington DC
- Trade and Agriculture Division, OECD, Paris (2008): Commissioned paper on the political economy of trade-policy reforms in the BRIICS. Presented at the OECD Annual Trade Forum and Trade Working Party Meeting, Paris. Published in an OECD volume
- European Commission DG Trade: Member, Advisory group to Commissioner de Gucht on China (2011)
- Ministry of Foreign Affairs, Vietnam: Adviser on trade policy (2008-9). Participated in a roundtable discussion with the prime minister and cabinet, 2008. Lectures and briefings for ministry officials and the Diplomatic Academy, sponsored by the British Embassy, 2008 and 2009
- South African Institute of International Affairs (2006-08): Comparative trade reform project. Co-led a series of studies on emerging markets. Three workshops and conferences in Johannesburg. An edited volume with Edward Elgar, published in 2009
- Brenthurst Foundation, South Africa (2006-08): Contributor to a project on Globalisation and Economic Success: Lessons for Africa. Conferences in Singapore, Cairo and Tswalu (South Africa). Presented a paper on Sri Lanka
- Head, LSE International Trade Policy Unit; Director of Trade Policy, Commonwealth Business Council (CBC), London (2002-03). In charge of a joint LSE Global Dimensions-CBC trade policy programme
- Ministry of Trade and Industry, Singapore (2001/02): Feasibility study on an EU-Singapore free trade agreement (with Brian Hindley and Steve Woolcock)
- Caja Madrid, Spain (2005, 2006): Trade policy course
- Organised an LSE Trade Policy Symposium with UNCTAD in New Delhi, 2004
- Chair of steering committee on LSE project on TRIPS and biotechnology, sponsored by Pfizer (2004)

- Project adviser, *The World Trade Brief*, for delegates and participants at the WTO's Sixth Ministerial Conference, Hong Kong, December 2005
- Enterprise LSE/IDEA and Oxford Analytica (1995-2000): Economic policy briefs

BUSINESS CONSULTANCY

- Global economic policy speeches and briefings for business (industry associations, banks and enterprises) in the USA, Europe, South Africa, Mauritius, India, Sri Lanka, Southeast Asia and Hong Kong

TRADE POLICY TRAINING PROGRAMMES

- Trade policy lecturing for civil servants through the LSE International Trade Policy Unit and Enterprise LSE. Included a Summer School for developing country officials (sponsored by the Commonwealth Secretariat), WTO training packages in Commonwealth countries, and regular lecturing for the Department of Trade and Industry, Foreign Commonwealth Office, Department for International Development, U.K.
- Temasek Centre for Trade and Negotiations, Rajaratnam School of International Studies, Singapore, 2008 and 2009: Module covering trade-policy trends in Asia for trade officials from east and south Asia; Ministry of Finance, Sri Lanka, 2011
- Crawford School, Australian National University, Canberra (2008): Trade policy training programme for trade officials from Iraq
- Trade Analysis Reform Project (TARP) (2005-06): For governments of Thailand, Vietnam, Cambodia and Laos, managed by Cardno ACIL for AUSAID. Worked with trade policy officials and researchers to improve policy analysis in government. Conducted week-long training programmes, with detailed research and policy modules, in Bangkok, Vientiane and Pnomh Penh
- GTZ Beijing Office: Trade policy training programmes in China -- China in the WTO (EU-China WTO programme: project evaluations and lecturing in Beijing and provinces), 2003-4; conference presentation on China's trade policies, Haikou, Hainan, 2007; conference on regional integration and FTAs, Beihai, Guanxi province, 2008; East Asia sub-regional cooperation project, 2010-11

2. Media/journalism

- Frequent appearances on TV and radio commenting on international economic policy (including BBC World Service, CNN and Bloomberg). Articles in *The Wall Street Journal*, *Financial Times*, *Far Eastern Economic Review*, *Frankfurter Allgemeine Zeitung*, *Die Zeit*, *Neue Zürcher Zeitung*, *Straits Times* and *Business*

Times (Singapore), *Business Day* (South Africa), *Financial Express* and *The Mint* (India), *Bangkok Post* (Thailand), *South China Morning Post* (Hong Kong), *Daily FT* (Sri Lanka)

- Globalisation column in *Economic Affairs* (UK); guest columnist, *Frankfurter Allgemeine Sonntagszeitung* (Germany) 2002-3.

3. Clubs and other affiliations

- The Travellers (London), Tanglin Club (Singapore)
- The Mont Pelerin Society

List of Publications

Books

(2011): *Securing the Global Economy: G8 Governance for a Post-Crisis World*, A. Freytag, J.J. Kirton, R. Sally and P. Savona eds., London, Routledge

(2009): *The Political Economy of Trade Reform in Emerging Markets: Crisis or Opportunity?* Philip Alves, Peter Draper and Razeen Sally eds., Aldershot: Edward Elgar

(2008): *New Frontiers in Free Trade: Globalisation's Future and Asia's Rising Role*, Washington DC, Cato Institute, 154 pp. www.cato.org

(Also published as: *Trade Policy, New Century: The WTO, FTAs and Asia Rising*, London, Institute of Economic Affairs, 225 pp. www.iea.org.uk)

(2004): *Southeast Asia in the WTO*, Singapore, Institute of Southeast Asian Studies, Southeast Asia Background Series No. 5, 98 pp. Available from bookshop.iseas.edu.sg

(1998): *Classical Liberalism and International Economic Order: Studies in Theory and Intellectual History* London, Routledge, 226 pp. Also available from Laissez Faire Books (www.lfb.org).

(1995): *States and Firms: Multinational Enterprises in Institutional Competition* London, Routledge, 254 pp.

Articles published

(2017): Why Global Order still needs America in Asia, *Quadrant* (Australia), July-August, pp. 10-16

(2015) The Halting Progress of Capitalism in Asia, *Quadrant* (Australia), December, pp. 31-38
<http://ecipe.org/app/uploads/2016/01/Pages-31-38-Quadrant-Dec-2015.pdf>

(2015) Economic Liberalism and Asian Vitality, *Quadrant* (Australia), November, pp. 30-33
<http://ecipe.org/app/uploads/2015/11/Pages-30-to-33-Quadrant-Nov-2015.pdf>

(2013): A look at the world economy after Davos, *Boao Review*, April.

<http://www.boaoreview.com/perspective/2013/0424/182.html> (English)

<http://www.boaoreview.org/html/economy/2013/0416/915.html> (Chinese)

(2012): Here's a Plan B for containing the fallout from a euro break-up, *Europe's World*, Autumn

http://www.europesworld.org/NewEnglish/Home_old/Article/tabid/191/ArticleType/article

view/ArticleID/22032/language/en-US

(2012): 拉兹恩·萨利 · “西方”以外的自由(Xifang Yiwai de Ziyou) · 《文景》(Wenjin) 2012年4月第85期。

[Liberty Outside the West, No. 85, April, pp. 38-48]

(2011): Liberty outside the West, *Ordo Jahrbuch* 62(1), pp. 457-467

(2011): Trade policies in southeast Asia in the wider Asian perspective, *The World Economy*, 34 (4), pp. 568-601 (with Rahul Sen)

(2010): The Shift to the East and what it means for the West, *European View*, 9,2, pp. 165-174

(2010): The return of the 1970s? Trade, globalisation and emerging protectionism since the crisis, *World Economics* 11,1, 99-124 (with Fredrik Erixon)

(2007): Thai trade policy: from non-discriminatory liberalisation to FTAs. *The World Economy* 30,10, 1594-1620

(2006): Trade and aid: countering New Millennium Collectivism. *Australian Economic Review* 39,1, 69-77 (with Fredrik Erixon)

(2006): Trade policy 2006: a tour d’horizon. *World Economics* 7,1, January-March, 49-71

(2006): FTAs and the prospects for regional integration in east Asia. *Asian Economic Policy Review* 1,2, December, Special Issue on Regional Economic Integration in East Asia, 306-321

(2005): Whither trade policies in southeast Asia? The wider Asian and global context. *ASEAN Economic Bulletin* 22,1, April, 92-115 (with Rahul Sen). In the Special Issue “Revisiting trade policies in southeast Asia”, Razeen Sally and Rahul Sen eds.

(2005): Introductory overview: revisiting trade policies in southeast Asia. *ASEAN Economic Bulletin* 22,1, April (as above), 1-2 (with Rahul Sen)

(2004): The end of the road for the WTO? A snapshot of international trade policy after Cancun. *World Economics* 5,1, January-March, 1-14. www.world-economics-journal.com

(2003): Editorial: essays in the spirit of Peter Bauer. *Economic Affairs* 23,4, December, 2-6. For Special Issue on Aid, Trade and Economic Development, Guest Editor: Razeen Sally

(2002): From the Soviet Union to the European Union: Estonian trade policy, 1991-2001, *The World Economy* 25,1, 79-106 (with Magnus Feldmann).

(2001): From liberalisation to deliberalisation: Estonian multi-track trade policy since the early 1990s. *Baltic Economic Trends*, no. 3, 7-14 (with Magnus Feldmann).

www.biceps.org/BET%203%20final.pdf

(2000): Developing country trade policy reform and the WTO. *The Cato Journal* 19,3 (Special issue on the future of the WTO), 403-423.

(2000): Hayek and international economic order. *Ordo: Jahrbuch für die Ordnung von Wirtschaft und Gesellschaft* 51, 97-118.

(2000): Globalisation and policy response: three perspectives. *Government and Opposition* 35,2, Spring, 237-253.

(1999): Wilhelm Röpke and international economic order: "liberalism from below". *Ordo: Jahrbuch für die Ordnung von Wirtschaft und Gesellschaft* 50, 47-51

(1998): Classical liberalism and international economic order: an advance sketch. *Constitutional Political Economy* 9,1, March, 19-44.

(1997): The German Solidarity Pact: a case study in the politics of the unified Germany (with Douglas Webber). In *Germany: Volume II*, ed. Goetz, Klaus. Aldershot. Ashgate, 427-456. Reprint of Sally and Webber, *German Politics* 3:1, 1994.

(1997): The international political economy of Wilhelm Röpke: liberalism "from below". *Millennium: Journal of International Studies*, 26,2, 321-348.

(1997): The political economy of Frank Knight: classical liberalism from Chicago. *Constitutional Political Economy* 8:2, 121-136.

(1996): Ordoliberalism and the social market: classical political economy from Germany. *New Political Economy* 1:2, 233-257.

(1995): The economics and politics of the German Miracle. *Government and Opposition* 30:4 (Autumn), 541-552.

(1994): The social market and liberal order: theory and policy implications. *Government and Opposition* 29:4 (Autumn), 461-476.

(1994): Multinational enterprises, political economy and institutional theory: domestic embeddedness in the context of internationalisation. *Review of International Political Economy* 1:1 (Spring), 161-192.

(1994): Negotiating the Solidarity Pact: a case study in the politics of the unified Germany. *German Politics* 3:1 (April), 18-46 (with Douglas Webber).

(1993): The Basle chemical multinationals: corporate action within structures of corporatism in Switzerland. *West European Politics* 16:4 (October), 561-580.

(1993): Alcatel's relations with the French state: the political economy of a multinational

enterprise. *Communications and Strategies* 3:9 (March), 67-95.

Chapters

(2015): A blend of liberalism and conservatism. In *Watch the Swiss: Insights and Outlooks from Abroad*, Gerhard Schwarz and Karen Horn eds., Zurich: Avenir Suisse/NZZ, pp. 78-80

(2014): The Big Picture and the Small, the Long View and the Short, ch. 30 in *Governing Asia: Reflections on a Research Journey*, Lee Kuan Yew School of Public Policy, World Scientific Press

(2013): ASEAN FTAs: State of play and outlook for ASEAN's regional and global integration. In *The ASEAN Economic Community: A Work in Progress*, Sanchita Basu Das et al eds., Manila/Singapore: ADB/ISEAS, pp. 320-381. ISBN: 978-981-4519-01-4

(2013): Seehandel macht frei – der Aufstieg Asiens. In *Wie Wir Reich Wurden: Eine Kleine Geschichte Unseres Wohlstandes*, Rainer Hank and Werner Plumpe eds., Cologne, Theiss, pp. 45-47

(2013): Growing up 'half-half' in a Muslim family. In *The Encyclopedia of the Sri Lankan Diaspora*, Peter Reeves ed., Editions Didier Millet, pp. 56-57. ISBN 13: 9789814260831 ISBN 10: 9814260835

(2012): Indian trade policy after the crisis. In *South Asia in the New Decade: Challenges and Prospects*, Amitendu Palit and Gloria Spittel eds., Singapore, World Scientific, pp. 225-250

(2012): Free trade versus protection: an intellectual history. In *The Ashgate Research Companion to International Trade Policy*. Kenneth Heydon and Stephen Woolcock eds., Ashgate, Farnham, pp. 9-27

(2011): Securing the global economy through the G8. With A. Freytag, J.J. Kirton and P. Savona. In *Securing the Global Economy: G8 Governance for a Post-Crisis World*, A. Freytag, J.J. Kirton, R. Sally and P. Savona eds., London, Routledge

(2011): Integrating developing countries into the global economy: the role of the G8 and global governance. In *Securing the Global Economy: G8 Governance for a Post-Crisis World*, A. Freytag, J.J. Kirton, R. Sally and P. Savona eds., London, Routledge, pp. 47-62

(2011), Regional economic integration in Asia: the track record and prospects. In *The Politics and Economics of Integration in Asia and the Pacific*. Shiro Armstrong ed., Routledge, London, pp. 37-64

(2009): Introduction: trade liberalisation in the twenty-first century, and Conclusion: what lessons for the twenty-first century? (with Philip Alves). In *The Political Economy of Trade Reform in Emerging Markets*. Philip Alves, Peter Draper and Razeen Sally eds., Aldershot: Edward Elgar.

(2009): Globalisation and the political economy of trade liberalisation in the BRIICS. Chapter 4 in *Globalisation and Emerging Economies: Brazil, Russia, India, Indonesia, China and South Africa*. Paris: OECD, 117-186.

(2009): China's trade policy post-WTO accession: focus on EU-China relations (with Fredrik Erixon, Patrick Messerlin and Jinghui Wang). In *The Future of Asian Trade and Growth: Economic Development with the Emergence of China*. Linda Yueh ed.. London: Routledge, 33-74.

(2009): Global trade policy in the new century. In *The Law and Economics of Globalisation: New Challenges for a World in Flux*. Linda Yueh ed.. London: Routledge, 118-160.

(2007): Europe in the world: trade and globalisation. In *The European Union: The Next Fifty Years*. London: FT Business, 144-145.

<http://www.ecipe.org/people/razeen-sally/other-publications/Europe%20In%20The%20World%20-%20Razeen%20Sally.pdf>

(2006): Chinese trade policies in wider Asian perspective. In *Globalisation and Economic Growth in China*. Yang Yao and Linda Yueh eds. London: World Scientific Press, 179-234

(2006): Developing country coalitions in multilateral trade negotiations (with Peter Draper). In *The Trade Game: Negotiations Trends at WTO and Concerns of Developing Countries*. Bibek Debroy and Debashis Chakraborty eds. New Delhi: Academic Foundation/Liberty Institute/Rajiv Gandhi Institute. (Abbreviated version of Draper and Sally 2005.)

(2006): Whither trade policies in southeast Asia? The wider Asian and global context (with Rahul Sen). In *The Trade Game: Negotiations Trends at WTO and Concerns of Developing Countries*. Bibek Debroy and Debashis Chakraborty eds. New Delhi: Academic Foundation/Liberty Institute/Rajiv Gandhi Institute. (Abbreviated version of Sally and Sen 2005.)

(2005): Trade policy in Asia. *The World Trade Brief*. For the Sixth WTO Ministerial Conference, Hong Kong, 13-18 December.61-63.

(2005): Trade, development, international institutions: 2005 and beyond. In *Global Challenges and Africa: Bridging Divides, Dealing with Perceptions*. The 2005 Tswalu Dialogue. Whitehall Paper 65. London: Royal United Services Institute.

(2005): ASEAN in the WTO. In *India-ASEAN Economic Relations: Meeting the Challenges of Globalisation*. Mukul Asher, Nagesh Kumar and Rahul Sen eds. Singapore/India: ISEAS/RIS.

(2005): China's trade policies and its integration into the world economy. In *SACU-China economic relations and trade policy*. Peter Draper and Garth Le Pere eds.. Johannesburg: IGD/SAIIA.

(2005): Developing-country alliances in multilateral trade negotiations (with Peter Draper).

In *India in the Doha Round: Negotiating Strategies After Cancun*. Sandwip K. Das ed. New Delhi: OUP.

(2005): Free trade: the next 50 years. In *Towards a Liberal Utopia?* Philip Booth ed.. London: Institute of Economic Affairs. 144-153.

(2004): The WTO in perspective. In *Trade Politics*, Brian Hocking and Steven McGuire eds..2nd edition. London: Routledge. 105-119.

(2003): Whither the WTO? In *Doha Development Agenda: A Global View*, T.K. Bhaumik ed.. New Delhi, Penguin Books.

(2003): Ordoliberalism and the Social Market: classical political economy from Germany. In *L'Ordoliberalisme Allemand: Aux Sources de L'Économie Sociale de Marché*, Patricia Commun ed.. Cergy-Pontoise, CIRAC/CICC. 31-36.

(2003): Picking up the pieces after Cancun (with Peter Draper). In Peter Draper and Steven Grudz eds. *Africa After Cancun: Trade Negotiations in Uncertain Times*. SAIIA Trade Report no. 2. Johannesburg: South African Institute of International Affairs. 19-29. www.AfricaAfterCancun1.pdf

(2003): What future for the WTO in a changing world order?. *The World Trade Brief*. For the Fifth WTO Ministerial Conference, Cancun, 10-14 September. London, Agenda Publishing. 36-37.

(2003): Trade policy making in developing countries and their participation in the WTO: differences and divergence. In *Africa and International Trade: A Primer for Cancun and Beyond*. Ed. Steven Grudz. South African Institute of International Affairs. 50-54. (Reprint of *World Trade Brief* 2001 article).

(2002): Aid, trade, development: the Bauer legacy. In *A Tribute to Peter Bauer*. London, Institute of Economic Affairs. 84-88.

(2002): Globalisation, governance and trade policy: the WTO in perspective. In *Ordnungsprobleme der Weltwirtschaft*, Alfred Schüller and H. Jörg Thieme eds.. Schriften zu Ordnungsfragen der Wirtschaft, vol. 71, Stuttgart, Lucius & Lucius. 73-103.

(2001): Effective participation in the WTO: building trade policy capacity in developing countries. *The World Trade Brief*. For the Fourth WTO Ministerial Conference, 9-13 November. London, Agenda Publishing. 48-50. Also available at www.sitrends.org/ideas/expert.asp?Expert_ID=45

(2001): Entries on "Laissez Faire," (899-900) "Jacob Viner," (1652-1653), "Social Market Economy" (1419-1421), and "Competition Among States." *Routledge Encyclopedia of International Political Economy*. London, Routledge.

(2001): Opening markets. In *EBRD: The Next Ten Years*. For the 2001 Annual Meeting of the

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